

Office of the Superintendent of Schools
MONTGOMERY COUNTY PUBLIC SCHOOLS
Rockville, Maryland

October 9, 2018

MEMORANDUM

APPROVED BY BOARD

To: Members of the Board of Education
From: Jack R. Smith, Superintendent of Schools
Subject: Procurement Contracts of \$25,000 or More



WHEREAS, Funds have been budgeted for the purchase of equipment, supplies, and contractual services; and

WHEREAS, Funds have been budgeted for the purchase and financing of various dump trucks awarded through Bid No. 001B7400466 in the amount of \$238,261; and

WHEREAS, Funds have been budgeted for the purchase and financing for utility, tree care, lights, and signs equipment awarded through Bid No. 012418-ALT in the amount of \$280,633; and

WHEREAS, Funds have been budgeted for the purchase and financing of off-the-lot, new vehicles and equipment awarded through Bid No. 1065341 in the amount of \$825,876; and

WHEREAS, Funds have been budgeted for the purchase and financing of grounds maintenance equipment awarded through Bid No. JMI-611-15 in the amount of \$91,352; and

WHEREAS, Funds have been budgeted for the purchase and financing of lawn maintenance equipment awarded through Bid No. 7112.6 in the amount of \$308,400; and

WHEREAS, The acquisition of various dump trucks; utility, tree care, lights, and signs equipment; off-the-lot, new vehicles and equipment; grounds maintenance equipment; and lawn maintenance equipment through financing agreement has been reviewed by legal counsel; now therefore be it

Resolved, That various dump trucks be purchased and financed in the amount of \$238,261 for a five-year term under the Master Lease/Purchase Agreement with Banc of America Public Capital Corporation; and be it further

Resolved, That utility, tree care, lights, and signs equipment in the amount of \$280,633 be purchased and financed for a five-year term under the Master Lease/Purchase Agreement with Banc of America Public Capital Corporation; and be it further

Resolved, That off-the-lot, new vehicles and equipment in the amount of \$825,876 be purchased and financed for a five-year term under the Master Lease/Purchase Agreement with Banc of America Public Capital Corporation; and be it further

Resolved, That grounds maintenance equipment in the amount of \$91,352 be purchased and financed for a five-year term under the Master Lease/Purchase Agreement with Banc of America Public Capital Corporation; and be it further

Resolved, That lawn maintenance equipment in the amount of \$308,400 be purchased and financed for a five-year term under the Master Lease/Purchase Agreement with Banc of America Public Capital Corporation; and be it further

Resolved, That the proceeds from the aforementioned financing be used to reimburse Montgomery County Public Schools accounts to the extent that such items have been or will be acquired before closing; and be it further

Resolved, That the president of the Board of Education and the superintendent of schools be authorized to execute the documents necessary for these transactions; and be it further

Resolved, That having been duly advertised, the following contracts be awarded to the low bidders meeting specifications as follows:

001B7400466	Various Dump Trucks Responsible Office: Division of Maintenance	
	<u>Awardee</u>	
	Johnson Truck Center, Landover, Maryland	\$238,261
012418-ALT	Utility, Tree Care, Lights, and Signs Equipment Responsible Office: Division of Maintenance	
	<u>Awardee</u>	
	Altec, Inc., Birmingham, Alabama	\$280,633
035.13.B3	Stage Rigging Inspection, Maintenance, and Repair Services— Extension Responsible Office: Division of Maintenance	
	<u>Awardees</u> (See note on page 8)	
	Stage Rigging Services, Inc., Greensboro, North Carolina WNP Services, Inc., Manassas, Virginia	
	Total	\$565,000

040.15.B2	Art Supplies—Extension Responsible Office: Department of Secondary Curriculum and Districtwide Programs	
	<u>Awardee</u>	
	School Specialty, Inc., Appleton, Wisconsin (Local Affiliate: Gaithersburg, Maryland)	\$150,000
1065341	Off-the-Lot, New Vehicles and Equipment Responsible Office: Division of Maintenance	
	<u>Awardees</u>	
	Criswell Nissan of Germantown, Inc., Gaithersburg, Maryland	\$ 24,260
	Criswell Performance Cars, Inc., Gaithersburg, Maryland	<u>801,616</u>
	Total	<u>\$825,876</u>
13119	Maximo Upgrade and Implementation—Extension Responsible Office: Division of Maintenance	
	<u>Awardee</u>	
	Ensoft Consulting, Inc., Naperville, Illinois	\$ 60,000
15070	Student Growth Assessments—Extension Responsible Office: Department of Elementary Curriculum and Districtwide Programs	
	<u>Awardee</u>	
	Curriculum Associates, LLC, North Billerica, Massachusetts	\$ 79,000
16-07	Athletic and Physical Education Supplies and Team Uniforms Responsible Office: Department Secondary Curriculum and Districtwide Programs	
	<u>Awardee</u>	
	Varsity Brands Holding Company, Inc., Jenkintown, Pennsylvania	\$600,000

165-97	Food Service Integrated Software—Extension Responsible Office: Division of Food and Nutrition Services	
	<u>Awardee</u>	
	Global Payments, Inc., Jeffersonville, Indiana	\$110,024
4400002177	Waste Water Treatment Services—Extension Responsible Office: Division of Maintenance	
	<u>Awardee</u>	
	Singh Operations Services, Inc., Willow Street, Pennsylvania	\$ 92,000
JMI-611-15	Grounds Maintenance Equipment Responsible Office: Division of Maintenance	
	<u>Awardee</u>	
	Turf Equipment and Supply Company, Inc., Jessup, Maryland	\$ 91,352
U-BB-007-16	Snow Removal Equipment for School Buses—Extension Responsible Office: Department of Transportation	
	<u>Awardee</u>	
	Quintin Machinery, LLC, Lancaster, Pennsylvania	\$ 30,000
4097.7	Science Equipment Repair Service Responsible Office: Department of Curriculum and Districtwide Programs	
	<u>Awardee</u>	
	Associated Microscope, Inc., Elon, North Carolina	\$ 41,184
4133.3	Rental, Laundering, and Purchase of Uniforms—Extension Responsible Office: Department of Transportation	
	<u>Awardee</u>	
	Dempsey Uniform and Linen Supply, Inc., Jessup, Pennsylvania (Local Affiliate: Baltimore, Maryland)	\$ 52,300

4390.1	<p>External Consultant to Review MCPS Career and Technology Education Program Responsible Office: Department of Secondary Curriculum and Districtwide Programs</p> <p><u>Awardee</u></p> <p>Educational Strategy Group, LLC, Chevy Chase, Maryland</p>	\$ 56,000
4483.1	<p>Fire and Rescue Instructional Program Responsible Office: Department of Secondary Curriculum and Districtwide Programs</p> <p><u>Awardee</u></p> <p>Montgomery County Fire and Rescue Service, Rockville, Maryland</p>	\$151,659
4588.2	<p>Custom Bookcases Responsible Office: Department of Materials Management</p> <p><u>Awardee</u></p> <p>Leisure Craft, Inc.,* Hendersonville, North Carolina</p>	\$ 57,200
7112.6	<p>Lawn Maintenance Equipment Responsible Office: Division of Maintenance</p> <p><u>Awardees</u></p> <p>C & C Custom Lawncare, Inc., Mount Airy, Maryland Gaithersburg Farmers Supply, Inc., Gaithersburg, Maryland Total</p>	<p>\$ 32,300 <u>276,100</u> \$308,400</p>
7115.8	<p>Early Childhood Equipment and Supplies Responsible Office: Division of Title I and Early Childhood Programs and Services</p> <p><u>Awardees</u></p> <p>Community Products, LLC, Chester, New York Earlychildhood, LLC, Monterey, California Kaplan Early Learning Company, Lewisville, North Carolina School Specialty, Inc., Appleton, Wisconsin (Local Affiliate: Gaithersburg, Maryland) Total</p>	<p>\$ 50,250 1,100 15,668 <u>134,917</u> \$201,935</p>

7125.4	Transportation Services for Montgomery County Public Schools Students—Extension Responsible Office: Department of Transportation <u>Awardees</u> (See note on page 8)	
	Battle's Transportation, Inc.,* Washington, D.C. Para-Med Medical Transportation, Inc., Rockville, Maryland Regency Cab, Inc., Gaithersburg, Maryland Total	\$250,000
8011.1	Salt Utilization Agreement—Extension Responsible Office: Division of Maintenance <u>Awardee</u>	
	Maryland State Highway Administration, Baltimore, Maryland	\$105,000
9099.5	Security and Public Address Systems Installation and Cabling at Various Locations—Extension Responsible Office: Department of Facilities Management <u>Awardee</u>	
	East West Telecommunications, Inc.,* Gaithersburg, Maryland	\$525,000
9102.10	A La Carte Offerings Responsible Office: Division of Food and Nutrition Services <u>Awardee</u>	
	Culinary Ventures Maryland, LLC, Owings, Maryland	\$492,800
9115.11	Frozen Potatoes Responsible Office: Division of Food and Nutrition Services <u>Awardee</u>	
	McCain Foods USA, Inc., Oakbrook Terrace, Illinois	\$885,300

9147.1	Vegetable Fried Rice Responsible Office: Division of Food and Nutrition Services <u>Awardee</u> Schwann's Food Service, Inc.,* Marshall, Minnesota (Local Affiliate: Odenton, Maryland)	\$ 43,692
9148.1	Hot Dog Rolls Responsible Office: Division of Food and Nutrition Services <u>Awardee</u> Flowers Foods Specialty Group, LLC, Tucker Georgia (Local Affiliate: Glen Burnie, Maryland)	\$ 64,350
9149.1	Onion Rings Responsible Office: Division of Food and Nutrition Services <u>Awardee</u> Tasty Brands, LLC, Syosset, New York (Local Affiliate: Baltimore, Maryland)	\$ 82,016
9433.3	Water Treatment Equipment—Extension Responsible Office: Division of Maintenance <u>Awardee</u> Southern Air, Inc., Lynchburg, Virginia	\$ 50,000
9435.2	Indoor Air Quality Equipment and Supplies—Extension Responsible Office: Division of Maintenance <u>Awardees</u> (See note on page 8) American Environmental Enterprises, Inc., Glen Mills, Pennsylvania Aramco, Inc., Thorofare, New Jersey	

Smart Supply Company, Inc., Gaithersburg, Maryland	
W. W. Grainger, Inc., Lake Forest, Illinois (Local Affiliate: Rockville, Maryland)	
Total	\$ 80,000

TOTAL PROCUREMENT CONTRACTS \$25,000 OR MORE	\$6,568,982
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* Denotes Minority-, Female-, or Disabled-owned Business

Note: Contract amounts will be based on individual requirements.

Formal bids and request for proposals (RFPs) were obtained and evaluated by the Procurement Unit, Department of Materials Management, in consultation with the users. The tabulations, cost comparisons, and budget account verifications are available in Procurement Unit files. Summary information about vendors that receive payments of \$25,000 or more during a fiscal year, July 1 through June 30 of the following year, is available in the Funding Accountability and Transparency database on the Montgomery County Public Schools website. The information identifying vendors by names and locations is the information submitted on the Internal Revenue Service Form W-9 with local affiliates noted as applicable.

JRS:AMZ:KCL

Attachment

Bid Activity Report
October 9, 2018

Bid No.	Bid Name	Total No. of Vendors Mailed		Total No. of MFD Bids Received		Total No. of Bids Awarded		Total No. of MFD Contracts Awarded
		Vendors Mailed	Total No. of MFD Vendors Mailed	Total No. of Bids Received	Total No. of MFD Bids Received	Total No. of Bids Awarded	Total No. of MFD Contracts Awarded	
001B7400466	Various Dump Trucks	N/A	N/A	State of Maryland Contract				
012418-ALT	Utility, Tree Care, Lights, and Signs Equipment	N/A	Sourcewell Contract					
035.13.B3	Stage Rigging Inspection, Maintenance, and Repair Services—Extension	N/A	Howard County Public Schools Contract					
040.15.B2	Art Supplies—Extension	N/A	Howard County Public Schools Contract					
1065341	Off-the-Lot, New Vehicles and Equipment	N/A	Montgomery County Contract					
13119	Maximo Upgrade and Implementation—Extension	N/A	Maricopa County, Arizona Contract					
15070	Student Growth Assessments—Extension	N/A	Baltimore City Public Schools Contract					
16-07	Athletic and Physical Education Supplies and Team Uniforms	N/A	The Cooperative Purchasing Network Contract					
165-97	Food Service Integrated Software—Extension	38	0	6	0	1	0	0
4400002177	Waste Water Treatment Services—Extension	N/A	Howard County Government Contract					
JMI-611-15	Grounds Maintenance Equipment	N/A	Baltimore County Public Schools Contract					
U-BB-007-16	Snow Removal Equipment for School Buses—Extension	N/A	Prince William County Public Schools Contract					
4097.7	Science Equipment Repair Service	9	3	2	0	1	0	0
4133.3	Rental, Laundering, and Purchase of Uniforms—Extension	7	1	3	1	1	0	0
4390.1	External Consultant to Review MCPS Career and Technology Education Program	4	0	1	0	1	0	0
4455.1	Enterprise Resource Planning Software and Implementation Services	14	0	4	0	1	0	0

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October 9, 2018

Bid No.	Bid Name	Total No. of Vendors Mailed	Total No. of MFD Vendors Mailed	Total No. of Bids Received	Total No. of MFD Bids Received	Total No. of Bids Awarded	Total No. of MFD Contracts Awarded
4483.1	Fire and Rescue Instructional Program	N/A					
4588.2	Custom Bookcases	20	8	4	2	1	1
7112.6	Lawn Maintenance Equipment	N/A					
7115.8	Early Childhood Equipment and Supplies	24	7	11	1	4	0
7125.4	Transportation Services for Montgomery County Public Schools Students—Extension	9	4	6	3	3	1
8011.1	Salt Utilization Agreement—Extension	N/A					
9099.5	Security and Public Address Systems Installation and Cabling at Various Locations—Extension	9	1	2	1	1	1
9102.10	A La Carte Offerings	24	3	10	0	1	0
9115.11	Frozen Potatoes	15	1	3	0	1	0
9145.1	Fresh Produce	5	1	5	1	1	0
9147.1	Vegetable Fried Rice	2	2	2	2	1	1
9148.1	Hot Dog Rolls	2	0	2	0	1	0
9149.1	Onion Rings	1	0	1	0	1	0
9433.3	Water Treatment Equipment—Extension	3	0	1	0	1	0
9435.2	Indoor Air Quality Equipment and Supplies—Extension	6	0	5	0	4	0